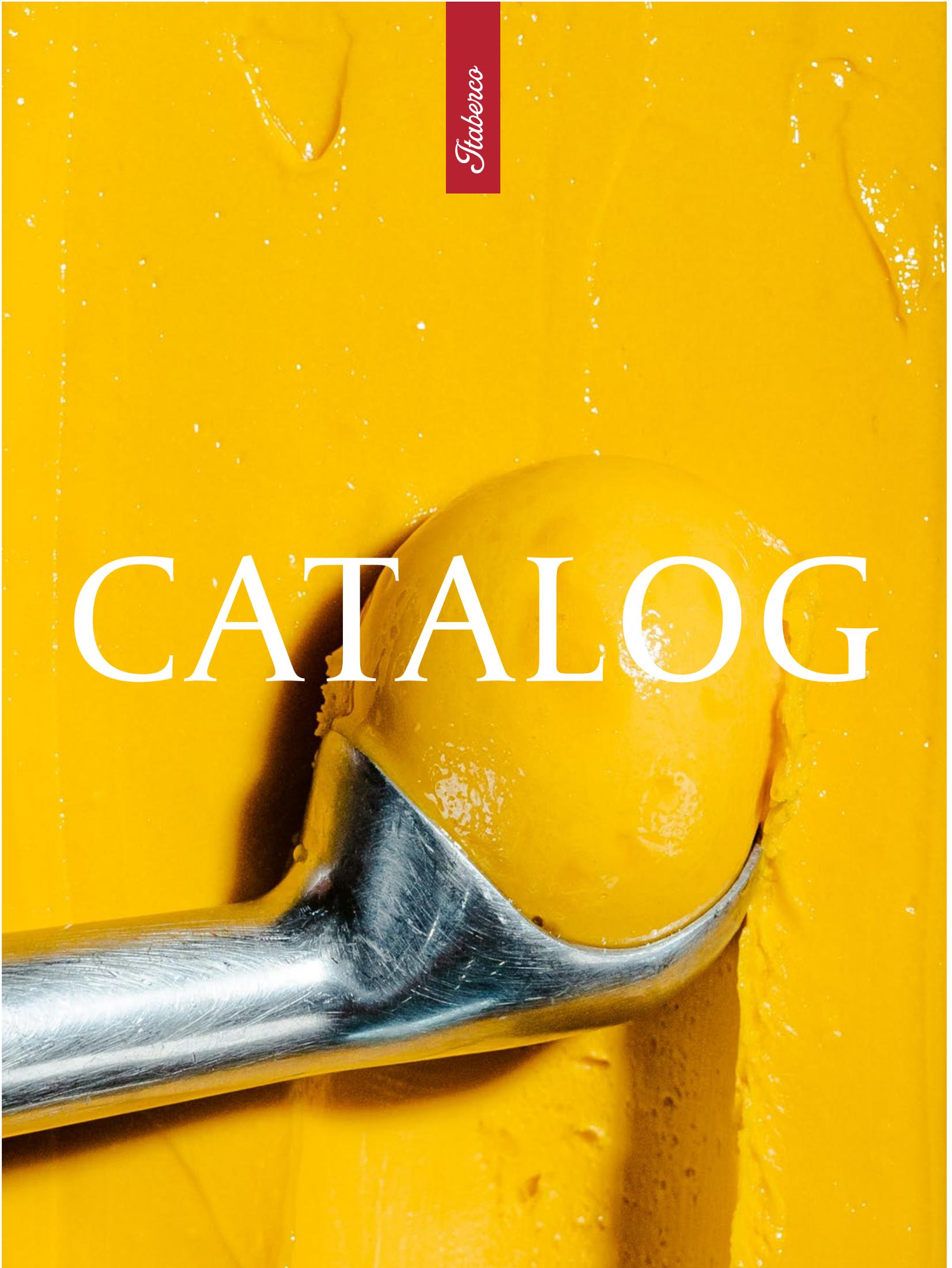


*Itaberco*

# CATALOG



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A hand is pouring a thick, orange-colored sauce from a white plastic container with a red 'Staberco' label. The sauce is being poured onto a soft-serve ice cream cup that is also branded with the 'Staberco' logo. The cup is red with white text. The background is dark and out of focus, showing a person in a blue uniform with a red 'Staberco' patch on the sleeve.

Itaberco's product catalog is designed to introduce to you our products and services. For most current product offerings, please refer to our price lists which can be requested through a sales team member.

# A sweet history.

“As a child I remember sitting patiently by the windowsill waiting for the first snowfall.

My heart raced as I watched the snowflakes begin to take shape against the sky. My parents explained to me that the first few layers were considered ‘grey snow’, as they captured the impurities and pollution of our atmosphere. My eyes grew with anticipation as the layers of snowfall grew. At last, the pure snow began to fall.

I raced outside and slowly scooped a handful of the fresh powder that had formed and delicately placed it in my bowl, carefully crafting a small snowball. By adding some of my mother’s homemade apricot jam, my masterpiece was complete.

I took a heaping spoonful and my mouth was filled with the sensational flavor that I had been waiting for all year.

This cold, sweet treat is where our passion for frozen desserts began and continues to influence our passion for bringing others’ dessert ideas to life.”

- Boris Thomas G.





Itaberco's mission is to create meaningful relationships and valuable solutions for desserts and beverages by providing quality, shelf-stable flavors and premixes.

# Rooted in Italy. Crafted in **America.**



**Our story** begins in the Alps of Northern Italy, where a deep love for food, family, and hospitality shaped our foundation more than forty years ago. What started as a passion became a philosophy—defined by quality, care, and creativity.



Today, that legacy lives on through our American-made products, crafted in our U.S.-based manufacturing facility. We bring together old-world expertise and modern innovation to deliver tailored, trend-forward solutions that elevate every culinary experience.

**Built on tradition.  
Powered by innovation.  
Proudly made in America.**

# History



Torino, Italy

The American Dream for the Ghazarian family started with the opening of their first gelateria and cafe in Annapolis, MD. It didn't take long for the craze behind artisanal Italian gelato to spread across the US.

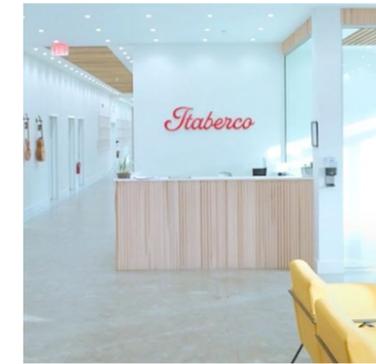
1994



Baltimore

Itaberco saw an opportunity to provide better quality products for the speciality beverage industry, specifically for frozen cocktails and batch cocktails, which inspired the launch of Blackbird.

2015



New Building

Always steps ahead of the latest industry trends and innovations, we offer our clients tailored concepts that are thoughtfully modeled to meet the needs of each unique operation.

Future

1979

Our roots stem from the Alps of northern Italy, where Boris was inspired by the gelato industry movement and his passion for mountaineering. Over the course of the next decade, Boris helped over 200 gelaterias open throughout Europe.

1° Gelateria



2010

Boris and Berj Ghazarian established the headquarters and manufacturing facility for Itaberco in Baltimore, Maryland. This would be our home for the next decade.

Blackbird



2021

Itaberco purchased and built its new, state-of-the-art headquarters and manufacturing facility in Stevensville, MD. This facility will allow us to continue growing for years to come.

...





Citarella

YUZU

FLAVOR COMPOUND

Net Wt. 25.27 oz.  
725g / 1 kg

# Core Values



## Relationship-Driven

Our most valuable asset is the meaningful relationships we foster with our employees, customers, and vendors.



## Quality First

We define value as delivering the highest possible quality at the best possible price, with quality taking precedence over everything else.



## Passion

We are passionate about food and believe in enjoying what we do.



## Solution Centric

We approach challenges with optimism, turning negatives into positives. Our focus is on solutions, and maintaining a positive outlook is key to our success.



## Creativity

We innovate products and creatively solve problems by staying curious and open to new ideas.



# The Itaberco Difference



## Quality Ingredients

When your focus is on creating the highest quality products in your kitchen or facility, you require ingredients of exceptional quality. As the saying goes, “you get out what you put in.” We are pastry chefs, food scientists, and manufacturing professionals who prioritize quality above all else in our ingredients. Rest assured, we use clean label and natural ingredients in all our products, steering clear of artificial dyes and flavors.

## Crafted with American Pride

As an American manufacturer, we grasp the distinct needs of the North American food and beverage industry. We have the unique advantage of not only developing but also manufacturing products tailored to our dynamic market’s demands. By partnering with Itaberco, you opt for reliability, transparency, and the guarantee of continuous access to the tools that fuel your culinary triumphs.



## Innovative Solutions

We believe our clients deserve more than standard solutions. That’s why our dedicated team of Pastry Chefs, Beverage Specialists, and Research & Development experts are always on hand, providing personalized consultations for your recipe needs or custom manufacturing requirements. We have the capacity to create custom products with low minimum order quantities, ensuring even the most unique needs are met. Discover the difference of personalized solutions with Itaberco, where each creation is as unique as the chef who crafts it.



# Capabilities

## Proprietary Development

At Itaberco, we understand that each operator's dessert needs are unique. As such, we do not take a uniform approach to your business. If our existing product offerings are not the right fit, we'll develop unique and personalized products exclusively for your needs. We work on fast-paced timelines, and fulfill both large- and small-scale projects.

## Custom Recipes & Packaging

We don't stop at product creation. We design and develop the best packaging options for your products, and we offer continuous in-depth training and support. Whether we invite you to our test kitchens or travel to your site, our pastry chefs and technical sales team will make sure you are prepared to launch your new products in your market.

## Private Labeling

Branding is an integral aspect of your success and exposure. We offer private labeling on products in order to provide you with the confidence you need to grow your brand.

## Product Coordinating

We encourage our clients to take advantage of our research and development team. We're able to reach your target products needs more quickly and efficiently by working in tandem. We're happy to schedule one-on-one R&D sessions and product cuttings.

## Organic Products

We are capable of developing dessert solutions that are organic, clean label, and non-GMO.



# Flavor Compounds

*Itaberco*

At Itaberco, quality is at our core. There's no limit to our product development capabilities and creative freedom. We focus on producing the highest quality products available on the market and then we work on finding the best value for our customers.

Itaberco's Flavor Compounds aim to be the best in class. These flavors are made from natural ingredients and use fruit and vegetable juices for color, as opposed to artificial dyes, giving them incredible vibrancy while maintaining a clean label.

All of Itaberco's Flavor Compounds are made using fresh fruits and juices, which translate to desserts with delicate, true-to-fruit flavor.

Flavor Compounds are shelf stable, even after opening, and can be used to flavor a wide variety.





# Flavor Compounds

Flavoring and coloring the future.

| Code    | Description        | Code    | Description           | Code    | Description         |
|---------|--------------------|---------|-----------------------|---------|---------------------|
| CP-1166 | Amaretto           | CP-1144 | Coconut Cream         | CP-520  | Pink Grapefruit     |
| CP-124  | Apple Cider        | CP-1145 | Coconut (Flake)       | CP-1230 | Pistachio           |
| CP-525  | Banana             | CP-1102 | Cookies & Cream       | CP-126  | Pumpkin Spice       |
| CP-1031 | Basil              | CP-1198 | Cookie Dough          | CP-537  | Raspberry           |
| CP-1019 | Bergamot           | CP-1131 | Dulce de Leche        | CP-4855 | Red Velvet          |
| CP-1108 | Birthday Cake      | CP-1115 | Espresso              | CP-1133 | Salted Caramel      |
| CP-558  | Blackberry         | CP-1100 | Fior di Panna         | CP-528  | Strawberry          |
| CP-255  | Black Cherry       | CP-1119 | Gingerbread           | CP-512  | Sour Cherry         |
| CP-148  | Blood Orange       | CP-549  | Green Apple           | CP-1195 | Tiramisu            |
| CP-140  | Blue Cotton Candy  | CP-1185 | Green Mint            | CP-1103 | Toasted Marshmallow |
| CP-555  | Blueberry          | CP-527  | Guava                 | CP-503  | Ube                 |
| CP-1128 | Brown Butter       | CP-1222 | Hazelnut Dark Roasted | CP-1015 | Vanilla             |
| CP-222  | Brownie            | CP-1023 | Hibiscus              | CP-573  | Watermelon          |
| CP-1024 | Butter Pecan       | CP-592  | Key Lime              | CP-1140 | White Chocolate     |
| CP-230  | Butterscotch       | CP-540  | Lemon                 | CP-531  | Wildberry           |
| CP-120  | Cake Batter        | CP-543  | Mango                 | CP-529  | Yuzu                |
| CP-552  | Cantaloupe         | CP-1150 | Mocha                 |         |                     |
| CP-1130 | Caramel            | CP-522  | Orange                |         |                     |
| CP-1106 | Carrot Cake        | CP-546  | Passion Fruit         |         |                     |
| CP-1022 | Chai               | CP-567  | Peach                 |         |                     |
| CP-202  | Cherry Blossom     | CP-145  | Peanut Butter         |         |                     |
| CP-155  | Cheesecake         | CP-564  | Pear                  |         |                     |
| CP-1160 | Chocolate Hazelnut | CP-1180 | Peppermint            |         |                     |
| CP-1121 | Cinnamon Roll      | CP-519  | Pineapple             |         |                     |

CHOOSE FROM  
**60+** FLAVOR  
COMPOUNDS

# How Much Flavor Compound Should I Use?



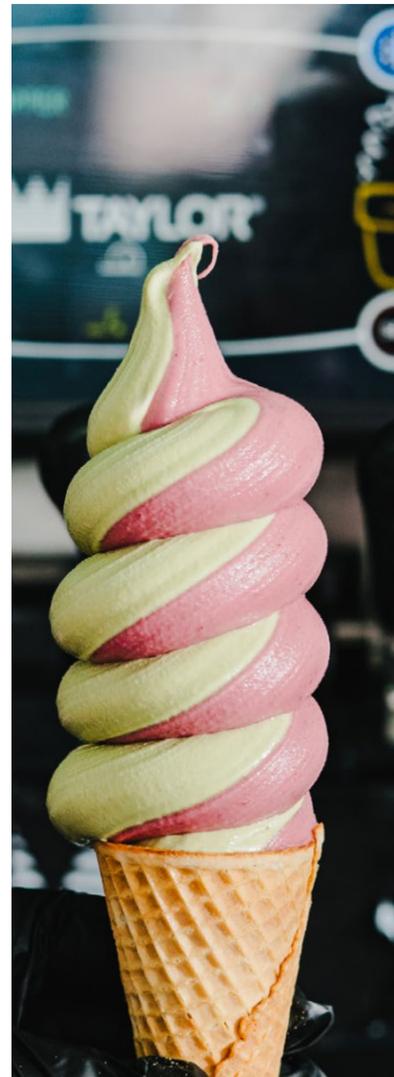
3-5%

Pastry Cream, Custards, Mousse, Buttercream, Icing



3-5%

Gelato, Ice Cream, Sorbeto, Custard, Mochi, Shaved Ice, Granita



3-5%

Soft Serve, Frozen Yogurt, Custard



3-8%

Baked goods, batter, cookies, muffins, doughnuts.



0.5-4%

Beer, cocktails, cider, setzers, coffee, water, juice, energy drinks.

## Packaging



Sample (150g)



1 Kg jar



5 Kg Pail



20 Kg Bucket

Quickly reference the recommended usage levels of Itaberco Flavor Compounds across a range of applications—from frozen desserts to beverages and baked goods. Our compounds are concentrated, clean-label, and easy to use, allowing you to dial in just the right percentage for flavor, aroma, and balance.

*Use rates typically range from 1% to 8%, depending on the application and intensity desired.*

# Flavor Compounds In Desserts

Flavor compounds are formulated to be more authentic and versatile, making them ideal for a wide range of culinary applications. From pastry and beverage to confection and frozen dessert, nearly any culinary creation that requires flavor and color can benefit from the use of flavor compounds



Gelato



Glazes



Icing



Ice Cream



Cakes & Muffins



Sorbetto



Donuts



Frozen Yogurt



Cookies



Mousse & Buttercream



Macarons



Pastry Cream & Custards



Frozen Custard



Soft Serve



Ice Cream



# Flavor Compounds In Beverages

Beer | Cocktails | Cider | Mocktails | RTDs | Seltzers |  
Shakes | Coffee | Tea | Juice | Energy drinks

Our water-dispersible, TTB-approved, compounds are ideal for beverage applications ranging from handcrafted cocktails to commercial RTDs and beer. Concentrated and clean-label, they offer stability and consistency in both still and carbonated formats.





Itaberco

# Ice Cream & Gelato

With combined experience of over 75 years, the team at Itaberco has developed a variety of mixes that surpass the standard criteria for developing authentic, Italian Gelato, Sorbetto & Ice Cream. Itaberco's core mixes range from a concentrated recipe to a complete pre-measured and ready-to-use solution. With the variety of bases that Itaberco provides, customers are offered the flexibility to select the product that works best for their staff and operation.

Itaberco offers two kinds of base mixes for producing genuine Italian Gelato, Ice Cream and Sorbetto. In the Italian language, latte means milk and frutta means fruit. Therefore, Base Latte (BL) is our designated milk base, used to produce creamy Gelato and Ice Cream and Base Frutta (BF)—our fruit base—is used to make light, refreshing Sorbetto or Vegan Ice Cream.



# Dairy Mixes

Exceptional ice cream starts with a strong foundation.

Pastry chefs, gelataios and ice cream producers are passionate dreamweavers of flavor and texture. To unlock your creativity, you need a strong foundation, which is your frozen dessert mix. A mix that has the right balance in sweetness, creaminess and structure.

Use Itaberco's Legacy Milk Bases, like thousands of other professionals have for decades, to give you the foundation you need to build your next masterpiece.



| Code     | Description             | Packaging           |
|----------|-------------------------|---------------------|
| BL-100-L | Gelato Mix - Legacy 100 | 8 x 2 kg bags/case  |
| BL-400-L | Gelato Mix - Legacy 400 | 16 x 1 kg bags/case |

Scan for most recent gelato and ice cream handbook.

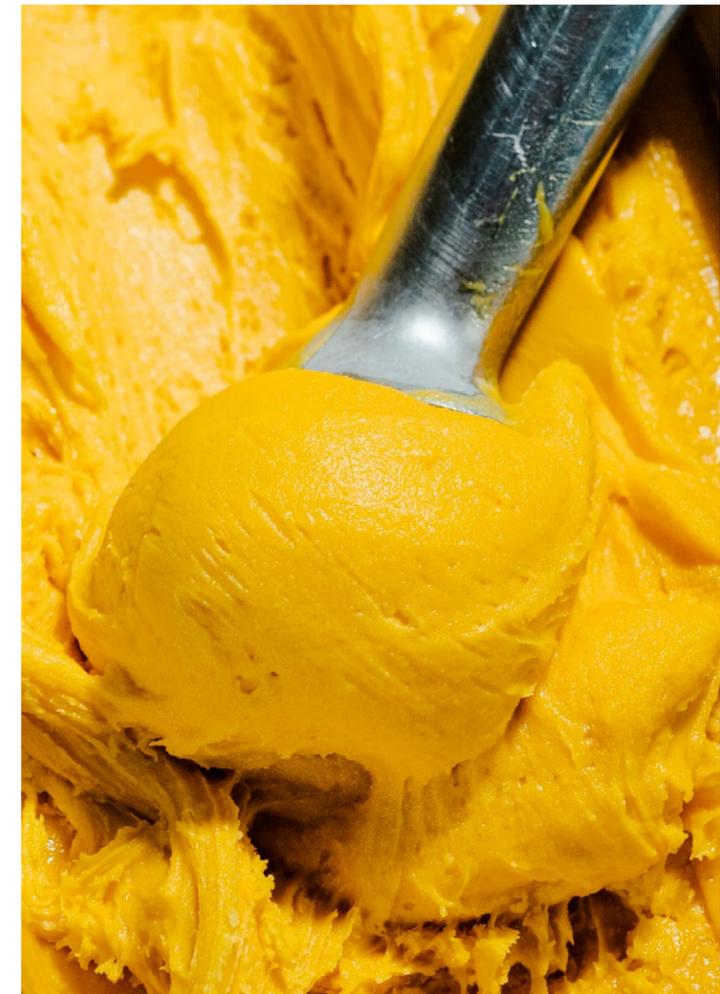


# Non-Dairy Mixes

Vegan frozen desserts shouldn't just be okay.

Itaberco Base Frutta (BF) is our designated fruit base used to produce sorbetto. Our mixes vary from a spectrum of more concentrated to a complete mix that requires only the addition of water and/or pureé. Our base BF-100-L is a concentrated mix that gives operators the most flexibility in balancing their own sorbet.

Our base BF-400 is our convenient, complete mix that allows operators to scale-up production and maintain consistency. These mixes can also be used with dairy-alternative milks, such as oat milk, to create incredibly creamy dairy-alternative ice creams.



| Code            | Description             |  | Packaging             |
|-----------------|-------------------------|--|-----------------------|
| <b>BF-100-O</b> | Vegan Ice Cream Mix     |  | 50 kg bag             |
| <b>BF-100-L</b> | Sorbet Mix - Legacy 100 |  | 8 x 2 kg bags/case    |
| <b>BF-400-L</b> | Sorbet Mix - Legacy 400 |  | 16 x 1.1 kg bags/case |



Scan for most recent sorbet handbook.

Vegan friendly. Recipes and formulations may change from time-to-time. Please contact an Itaberco product specialist for the most current product nutritional information.

# Core Frozen Dessert Stabilizer

Master Your Freeze.  
Great frozen desserts begin with control.

Texture, structure, and melt aren't accidents — they're decisions. Itaberco Core was created for chefs who approach frozen desserts as a craft, not a shortcut.

Natural, colorless, odorless, and neutral in flavor, Core quietly manages water to reduce iciness, improve body, and maintain smooth texture and clean melt— batch after batch.



| Code | Description                    | Packaging |
|------|--------------------------------|-----------|
| ST-5 | Core Frozen Dessert Stabilizer | 600 g jar |



Scan for most recent sorbet handbook.



*Itaberco*

# Craft Soft Serve

Itaberco's unique approach to developing desserts renders our products timeless. Our research and development team is always looking for an opportunity to improve quality and continuously raise the bar.

With soft serve, our plan was no different. For the past several years, Itaberco has been carefully studying the soft serve market and developing an understanding of how a quality mix should taste and feel.

With patience and persistence, we have developed a set of mixes and flavors that achieve the highest quality standards for soft serve. Itaberco prides itself on having developed soft serve ingredients that maintain traditional integrity while offering simplicity in preparation.



# Elevate your Soft Serve

Finally, a soft serve mix for pastry chefs.

Discover Itaberco's premium shelf-stable soft serve ingredients, crafted with quality, consistency, and safety at the forefront.

Choose from Neutral, Vanilla, Chocolate, Dairy-Free, or Dairy-Alternative mixes, and customize with our flavor compounds to create your favorite soft serve ice cream, gelato, or custard.



| Code      | Description                                                           | Packaging             |
|-----------|-----------------------------------------------------------------------|-----------------------|
| SSI-74    | Neutral Soft Serve Mix                                                | 12 x 1.3 kg bags/case |
| SSI-75    | Vanilla Soft Serve Mix                                                | 12 x 1.3 kg bags/case |
| SSI-76    | Chocolate Soft Serve Mix                                              | 12 x 1.3 kg bags/case |
| SSI-77-DF | Dairy-Free Soft Serve Mix <span style="color: green;">v</span>        | 10 x 1.7 kg bags/case |
| SSI-78    | Dairy-Alternative Soft Serve Mix <span style="color: green;">v</span> | 10 x 1.5 kg bags/case |
| AM-200    | Açaí Soft Serve Mix <span style="color: green;">v</span>              | 16 x 840g bags/case   |

v *Vegan friendly. Recipes and formulations may change from time-to-time. Please contact an Itaberco product specialist for the most current product nutritional information.*



Scan for most recent soft serve handbook.



# Soft Serve Custard

A traditional American custard profile in soft serve form. Popular for its flexibility, Itaberco's SSC-01 Plain Custard Mix has a neutral custard flavor profile and can be enhanced with various Itaberco Flavors. A simple-to-use dry mix that requires the addition of 1 gallon of dairy.



| Code   | Description                    | Packaging               |
|--------|--------------------------------|-------------------------|
| SSC-01 | Soft Serve Custard Neutral Mix | 12 x 1.250 kg bags/case |

*Itaberco specializes in custom product development. If you have specific needs in mind for your soft serve mix, please contact one of our sales-technicians to discuss how we can help find you the right solution.*

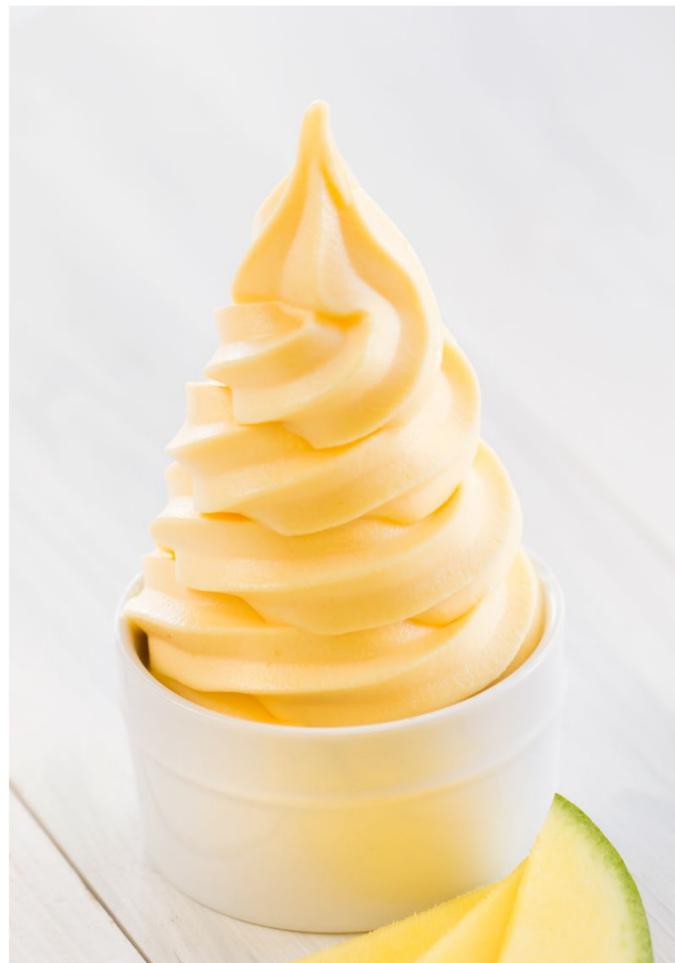
Scan for most recent soft serve handbook.





# Frozen Yogurt

Itaberco has spent years carefully studying and researching the market to develop an innovative, premium line of dry, shelf-stable frozen yogurt mixes. Designed with essential benefits in mind — including live and active cultures — Itaberco's frozen yogurt products combine quality with ease of use. Our frozen yogurt dry blends also increase operational profits by trimming shipping and storage costs. Paired with our shelf-stable, pre-measured specialty flavors, Itaberco's frozen yogurt mixes offer companies an expansive flavor selection with the confidence of consistency in every batch.



# Frozen Yogurt Mixes

A ready-to-mix frozen yogurt mix which contains beneficial probiotics.

Itaberco has spent years carefully studying and researching the market to develop an innovative, premium line of dry, shelf-stable Frozen Yogurt mixes. Designed with essential benefits in mind—including live and active cultures—Itaberco’s Frozen Yogurt products combine quality with ease of use. Paired with our shelf-stable Flavors Compounds, Itaberco’s Frozen Yogurt mixes offer companies an expansive flavor selection with the confidence of consistency in every batch.



| Code                  | Description                                                               | Packaging            |
|-----------------------|---------------------------------------------------------------------------|----------------------|
| <b>Yobase-30-DF</b>   | Dairy-Free Frozen Yogurt Mix Neutral <span style="color: green;">v</span> | 10 x 1.7kg bags/case |
| <b>Yobase-30</b>      | Frozen Yogurt Mix Neutral                                                 | 12 x 1.5kg bags/case |
| <b>Yobase-33 Tart</b> | Frozen Yogurt Mix, Tart                                                   | 16 x 1kg bag/case    |

v *Vegan friendly. Recipes and formulations may change from time-to-time. Please contact an Itaberco product specialist for the most current product nutritional information.*

*Scan for most recent gelato and ice cream handbook.*



# Baking & Pastry

Itaberco's research and development team—a mix of experienced food scientists, pastry chefs, and food industry professionals—works hard to design and formulate solutions for each client's pastry and baking needs.

Explore Itaberco's pastry & bakery line, featuring versatile mixes for mousse, pastry cream, crème brûlée, panna cotta, and cake. Designed to streamline your kitchen routine, our mixes save time while delivering rich flavor and impeccable aesthetics. Simplify prep and create decadent, true-to-tradition desserts in no time.



# Cake Mixes

From a classic European chiffon cake to a traditional American high-ratio cake, we have the right mix for you.

Itaberco's cake mixes are available in single-serve foodservice packaging perfect for pastry chefs that want to avoid the extra step of measuring. For bakers who need volume, these mixes are also available and packed in bulk 50lb packages. With an even crumb structure and clean taste, Itaberco's line of cake mixes are reminiscent of your favorite scratch made cake, just made easier. Just add water and oil, mix and bake!



| Code   | Description             | Packaging              |
|--------|-------------------------|------------------------|
| PS-430 | Neutral Sponge Cake Mix | 12 x 1.16 kg bags/case |

Scan for most recent Pastry & Bakery handbook.



# Pastry Mixes

Sophisticated desserts, made simple.

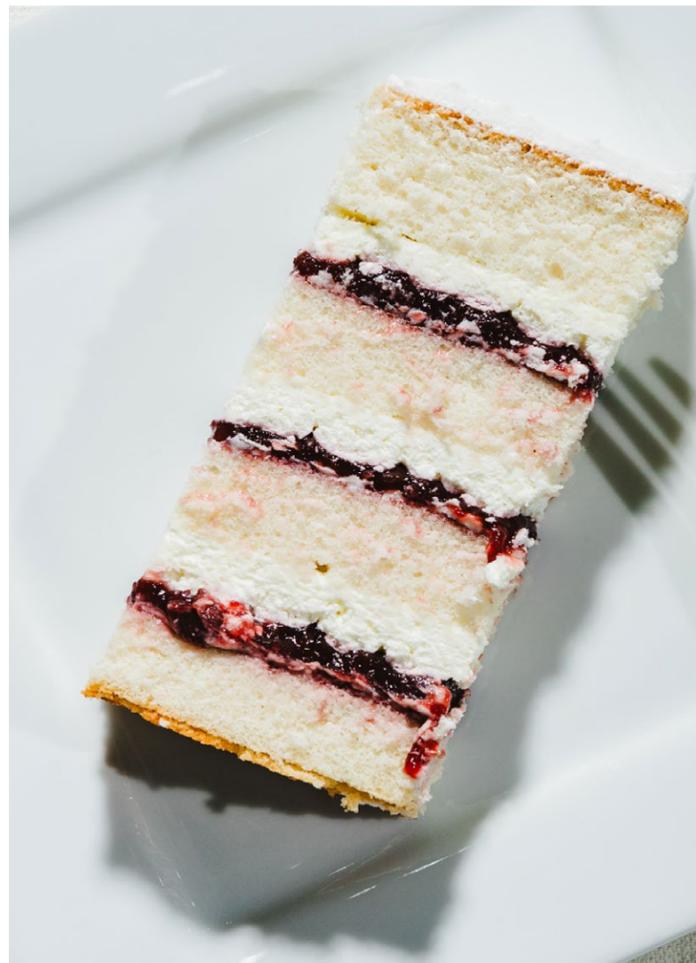
Itaberco's pastry & bakery line includes Pastry Mixes for mousse, pastry cream, custard, panna cotta, and chiffon. Our Pronto Line's mission is to save precious kitchen time without sacrificing flavor or aesthetics. These multi-use mixes reduce prep, producing decadent, true-to-tradition mousses and custards that are quick to prepare.



| Code   | Description                 | Packaging              |
|--------|-----------------------------|------------------------|
| PS-401 | Panna Cotta                 | 8 x 1.8 kg bags/case   |
| PS-404 | Custard                     | 10 x 1.44 kg bags/case |
| PS-417 | Pastry Cream (Cold Process) | 10 x 1.6 kg bag/case   |
| PS-420 | Pastry Mousse               | 8 x 2 kg bag/case      |



Scan for most recent  
Pastry & Bakery  
handbook.



# Fruit Fillings

A perfect blend of flavor and texture.

Itaberco's baking fillings offer a simple and versatile way to introduce flavor and texture into cake confections, pastries, and other bakery items. While our fillings are oven-stable so they maintain their original composition and quality after being baked.



| Code   | Description                  | Packaging |
|--------|------------------------------|-----------|
| FL-131 | Apple Filling                | 5 kg pail |
| FL-510 | Apricot Filling              | 5 kg pail |
| FL-210 | Blueberry Filling            | 5 kg pail |
| FL-200 | Cherry Filling               | 5 kg pail |
| FL-567 | Peach Filling                | 5 kg pail |
| FL-272 | Raspberry Filling (Seedless) | 5 kg pail |
| FL-528 | Strawberry Filling           | 5 kg pail |

Scan for most recent  
Pastry & Bakery  
handbook.



# Glaze

A captivating sheen.

Our neutral glaze C-24 offers a lightly sweetened neutral profile. This cold process glaze can be used for enrobing or mirror glaze, and leaves a beautiful shine that is freeze-thaw stable. Add a compound or your own color of your choosing to customize your own glaze.



| Code | Description   | Packaging |
|------|---------------|-----------|
| C-24 | Neutral Glaze | 5 kg pail |



Scan for most recent  
Pastry & Bakery  
handbook.



# Toppings & Sauces

Sophisticated desserts, made simple.

Elevate desserts with Itaberco's premium toppings and sauces. Made from fresh fruits and natural ingredients, our thick, velvety textures—like caramels and pralines—streamline prep while delivering indulgent flavor for chefs and gelato artisans alike

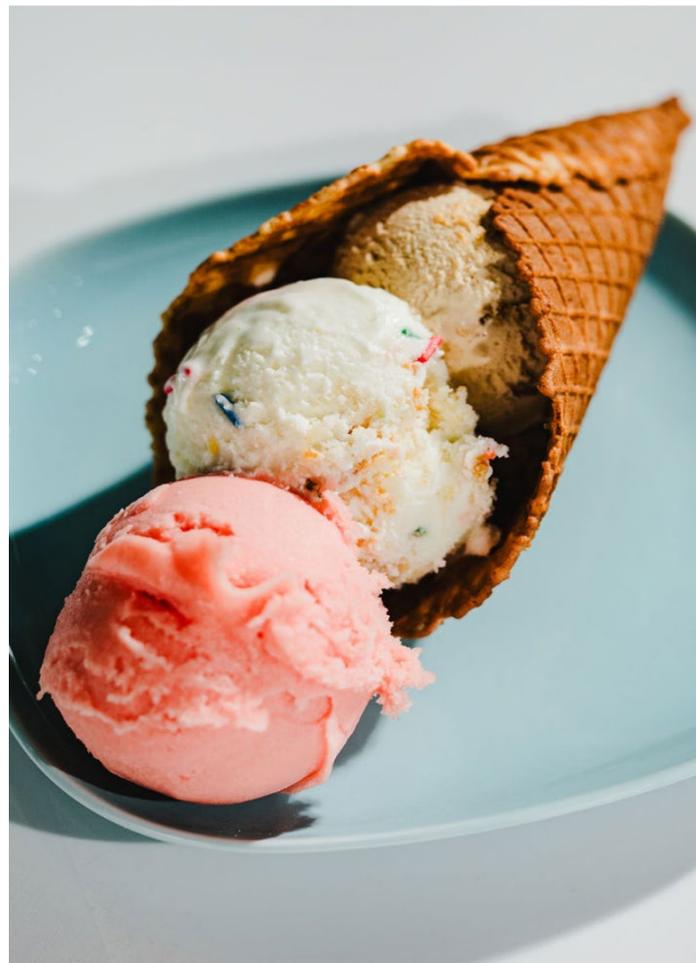
| Code   | Description | Packaging       |
|--------|-------------|-----------------|
| TS-555 | Blueberry   | 18 fl oz bottle |
| TS-543 | Mango       | 18 fl oz bottle |
| TS-519 | Pineapple   | 18 fl oz bottle |
| TS-537 | Raspberry   | 18 fl oz bottle |
| TS-512 | Sour Cherry | 18 fl oz bottle |
| TS-528 | Strawberry  | 18 fl oz bottle |



| Code    | Description    | Packaging       |
|---------|----------------|-----------------|
| TS-230  | Butterscotch   | 18 fl oz bottle |
| TS-250  | Chocolate      | 18 fl oz bottle |
| TS-260  | Chocolate Chip | 18 fl oz bottle |
| TS-145  | Peanut Butter  | 18 fl oz bottle |
| TS-1133 | Salted Caramel | 18 fl oz bottle |



Scan for most recent  
Pastry & Bakery  
handbook.



# Waffle Cone

Handcrafted cones, made easy.

It's time to differentiate yourself with the vessel for your frozen dessert – the cone. Our brand-new waffle cone mix is the perfect fit for your artisan ice cream, soft serve or gelato program. Our mix is affordable, simple, and only requires water to deliver a fresh made cone to your customers.



| Code    | Description     | Packaging             |
|---------|-----------------|-----------------------|
| CON-100 | Waffle Cone Mix | 12 x 1.4 kg bags/case |

Scan for most recent soft serve handbook.





My father and I set out to create  
a company to fulfill one mission:  
to create meaningful relationships  
in the food industry while  
providing dessert and beverage  
ingredient solutions.

We want to thank  
all of our incredible customers, suppliers,  
and partners for being an important  
part of this mission.

The Itaberco family continues  
to grow because of your trust  
in our products and services.

Buon appetito.

A stylized, handwritten signature in black ink, consisting of a large, bold letter 'B' followed by a long, horizontal flourish.

*Itaberco*

