

A sweet history.

"As a child I remember sitting patiently by the windowsill waiting for the first snowfall. My heart raced as I watched the snowflakes begin to take shape against the sky. My parents explained to me that the first few layers were considered 'grey snow', as they captured the impurities and pollution of our atmosphere. My eyes grew with anticipation as the layers of snowfall grew. At last, the pure snow began to fall.

I raced outside and slowly scooped a handful of the fresh powder that had formed and delicately placed it in my bowl, carefully crafting a small snowball. By adding some of my mother's homemade apricot jam, my masterpiece was complete. I took a heaping spoonful and my mouth was filled with the sensational flavor that I had been waiting for all year.

This cold, sweet treat is where our passion for frozen desserts began and continues to influence our passion for bringing others' dessert ideas to life."

- Boris Thomas G.

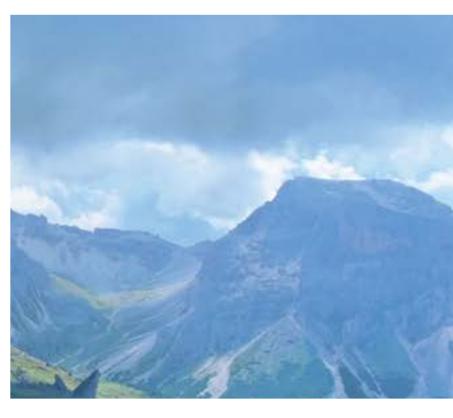


Itaberco's mission is to create meaningful relationships and valuable solutions for desserts and beverages by providing highquality, shelf-stable flavors and premixes.



Our roots stem from the Alps of Northern Italy, where we built our foundation over forty years ago with our passion for food, family, and service at the core of our ideology. Those fundamental principles are the values we continue to commit ourselves to today.





Always steps ahead of the latest industry trends and innovations, we offer our clients tailored concepts that are thoughtfully modeled to meet the needs of each unique operation. Our methodology provides niche solutions with creativity, quality, food safety, and success in mind.

Our Story



Torino, Italy

The American Dream for the Ghazarian family started with the opening of their first gelateria and cafe in Annapolis, MD. It didnt take long for the craze behind artisinal Italian gelato to spread across the US.

190



Baltimore

2010

Boris and Berj Ghazarian established the headquarters and manufacturing facility for Itaberco in Baltimore, Maryland. This would be our home for the next decade.

Itaberco saw an opportunity to provide better quality products for the speciality beverage industry, specifically for frozen cocktails and batch cocktails, which inspired the launch of Blackbird.

2015

(2)

Blackbird



New Building

2021

Itaberco purchased and built its new, state-ofthe-art headquarters and manufacutring facility in Stevensville, MD. This facility will allow us to continue growing for years to come.

1979

Our roots stem from the Alps of northern Italy, where Boris was inspired by the gelato industry movement and his passion for mountaineering. Over the course of the next decade, Boris helped over 200 gelaterias open throughout Europe.





Always steps ahead of the latest industry trends and innovations, we offer our clients tailored concepts that are thoughtfully modeled to meet the needs of each unique operation.

Future

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WILDBERRY FLAVOR COMPOUND

Stabenco



Core Values



Be Relationship-Driven

Our most valuable asset is the meaningful relationships we foster with our employees, customers, and vendors.



Quality First

We define value as delivering the highest possible quality at the best possible price, with quality taking precedence over everything else.



Be Passionate

We are passionate about food and believe in enjoying what we do.



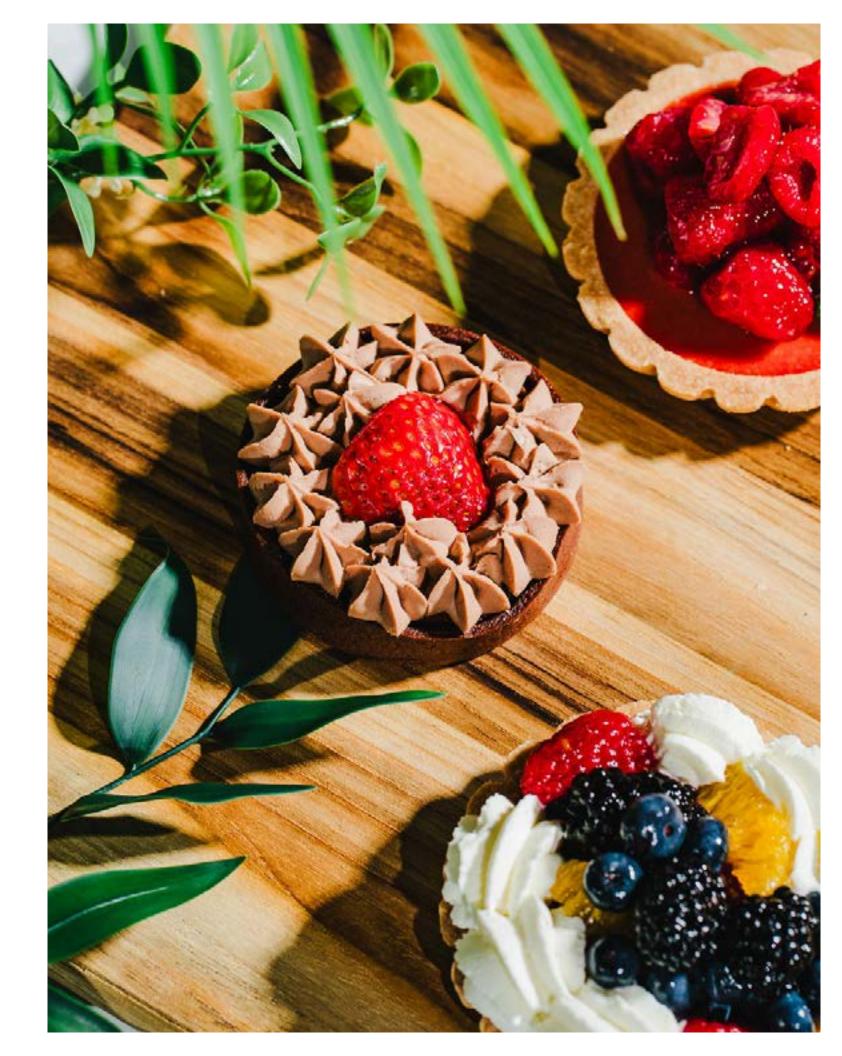
Solution Centric

We approach challenges with optimism, turning negatives into positives. Our focus is on solutions, and maintaining a positive outlook is key to our success.



Be Creative

We innovate products and creatively solve problems by staying curious and open to new ideas.



Content

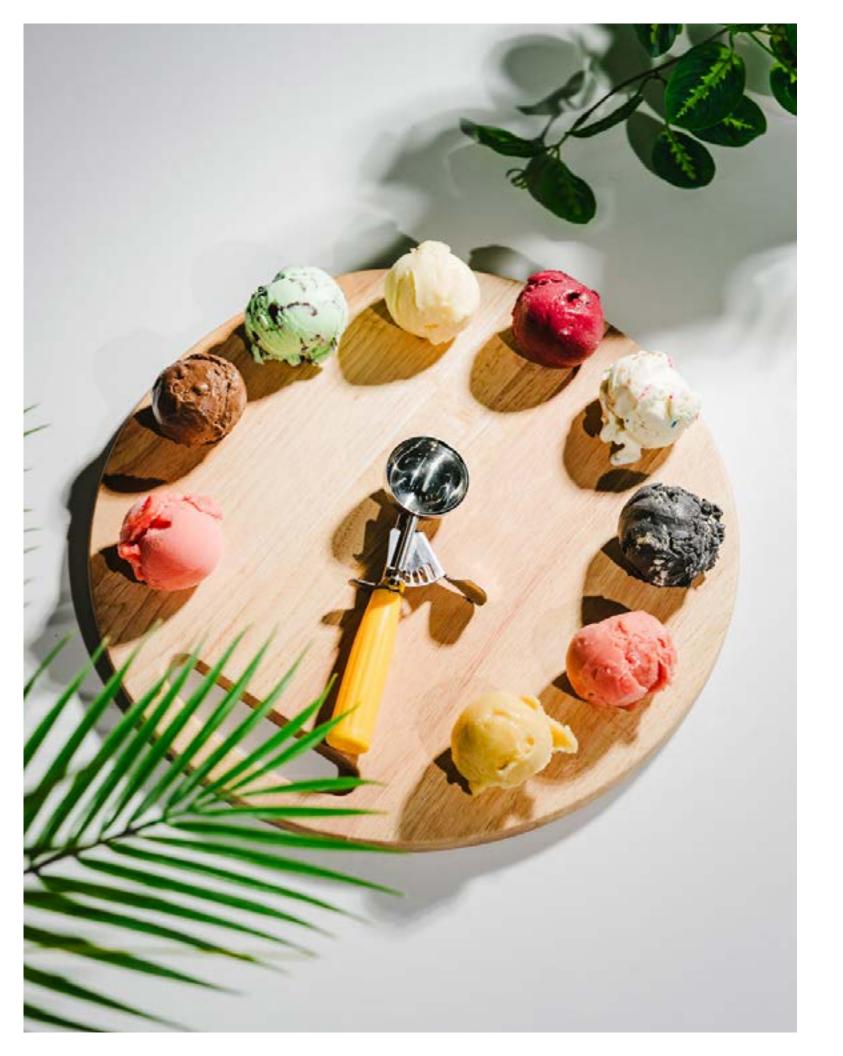


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Itaberco's

product catalogue is designed to introduce to you our products and services. For most current product offerings, please refer to our price lists which can be requested through a sales team member.



Capabilities

Proprietary Development

At Itaberco, we understand that each operator's dessert needs are unique. As such, we do not take a uniform approach to your business. If our existing product offerings are not the right fit, we'll develop unique and personalized products exclusively for your needs. We work on fast-paced timelines, and fulfill both large- and small- scale projects.

Custom Recipes & Packaging

We don't stop at product creation. We design and develop the best packaging options for your products, and we offer continuous in-depth training and support. Whether we invite you to our test kitchens or travel to your site, our pastry chefs and technical sales team will make sure you are prepared to launch your new products in your market.

Private Labeling

Branding is an integral aspect of your success and exposure. We offer private labeling on products in order to provide you with the confidence you need to grow your brand.

Product Coordinating

We encourage our clients to take advantage of our research and development team. We're able to reach your target products needs more quickly and efficiently by working in tandem. We're happy to schedule oneon-one R&D sessions and product cuttings.

Organic Products

We are capable of developing dessert solutions that are organic, clean label, and non-GMO.

Flavor Compounds

At Itaberco, quality is at our core. There's no limit to our product development capabilities and creative freedom. We focus on producing the highest quality products available on the market and then we work on finding the best value for our customers.

> Itaberco's Flavor Compounds aim to be the best in class. These flavors are made from natural ingredients and use fruit and vegetable juices for color, as opposed to artificial dyes, giving them incredible vibrancy while maintaining a clean label. All of Itaberco's Flavor Compounds are made using fresh fruits and juices, which translate to desserts with delicate, true-to-fruit flavor.

FLAVOR COMPOUND

Flavor Compounds are shelf stable, even after opening, and can be used to flavor a wide variety.

Applications



Buttercream, Icing



Soft Serve, Frozen Yogurt, Custard

0.5-4%

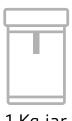
cider, setlzers, coffee, water, juice, energy drinks.



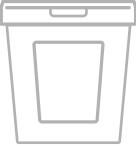
Packaging



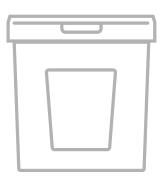
Sample (150g)







5 Kg Pail



20 Kg Bucket







Flavor Compounds Flavoring and coloring the future

Code	Description	Code	Description	Code	Description
CP-1166	Amaretto	CP-1145	Coconut (Flake)	CP-1230	Pistachio
CP-124	Apple Cider	CP-1102	Cookies & Cream	CP-126	Pumpkin Spice
CP-525	Banana	CP-1198	Cookie Dough	CP-537	Raspberry
CP-1031	Basil	CP-1131	Dulce de Leche	CP-4855	Red Velvet
CP-1019	Bergamot	CP-1115	Espresso	CP-1030	Rosemary
CP-1108	Birthday Cake	CP-1100	Fior di Panna	CP-1175	Rum Raisin
CP-558	Blackberry	CP-1119	Gingerbread	CP-1133	Salted Caramel
CP-255	Black Cherry	CP-549	Green Apple	CP-528	Strawberry
CP-148	Blood Orange	CP-1185	Green Mint	CP-512	Sour Cherry
CP-140	Blue Cotton Candy	CP-527	Guava	CP-1195	Tiramisu
CP-555	Blueberry	CP-1222	Hazelnut Dark Roasted	CP-1103	Toasted Marshmallow
CP-222	Brownie	CP-1023	Hibiscus	CP-503	Ube
CP-1024	Butter Pecan	CP-592	Key Lime	CP-1015	Vanilla
CP-230	Butterscotch	CP-540	Lemon	CP-573	Watermelon
CP-120	Cake Batter	CP-543	Mango	CP-1140	White Chocolate
CP-552	Cantaloupe	CP-1150	Mocha	CP-531	Wildberry
CP-1130	Caramel	CP-522	Orange	CP-529	Yuzu
CP-1106	Carrot Cake	CP-546	Passion Fruit		
CP-1022	Chai	CP-567	Peach	(CHOOSE FROM
CP-202	Cherry Blossom	CP-145	Peanut Butter		60+ FLAVOR
CP-155	Cheesecake	CP-564	Pear		COMPOUNDS
CP-1160	Chocolate Hazelnut	CP-1180	Peppermint		Packaging:
	Paste (Gianduja)	CP-519	Pineapple	Flavor	rs Compounds are available in
CP-1121	Cinnamon Roll	CP-520	Pink Grapefruit	1kg(2	.2lbs), 5kg (11lbs), 20kg (44lbs)
CP-1144	Coconut Cream			and a	dditioinal custom packaging.

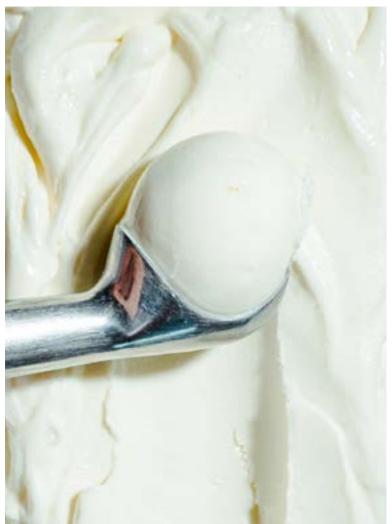


Ice Cream & Gelato

With combined experience of over 75 years, the team at Itaberco has developed a variety of mixes that surpass the standard criteria for developing authentic, Italian Gelato, Sorbetto & Ice Cream. Itaberco's core mixes range from a concentrated recipe to a complete pre-measured and ready-to-use solution. With the variety of bases that Itaberco provides, customers are offered the flexibility to select the product that works best for their staff and operation.

Itaberco offers two kinds of base mixes for producing genuine Italian Gelato, Ice Cream and Sorbetto. In the Italian language, latte means milk and frutta means fruit. Therefore, Base Latte (BL) is our designated milk base, used to produce creamy Gelato and Ice Crean and Base Frutta (BF)—our fruit base—is used to make light, refreshing Sorbetto or Vegan Ice Cream.







Dairy Mixes Exceptional ice cream starts with a strong foundation.

Pastry chefs, gelataios and ice cream producers are passionate dreamweavers of flavor and texture. To unlock your creativity, you need a strong foundation, which is your frozen dessert mix. A mix that has the right balance in sweetness, creaminess and structure.

Use Itaberco's Legacy Milk Bases, like thousands of other professinals have for decades, to give you the foundation you need to build your next masterpiece.

Code	Description
BL-100-L	Gelato Mix - Legacy 100
BL-400-L	Gelato Mix - Legacy 400



Packaging

8 x 2 kg bags/case 16 x 1 kg bags/case

> Scan for most recent gelato and ice crear handboo



Non-Dairy Mixes

Vegan frozen desserts shouldn't just be okay.

Itaberco Base Frutta (BF) is our designated fruit base used to produce sorbetto. Our mixes vary from a spectrum of more concentrated to a complete mix that requires only the addition of water and/or pureé. Our base BF-100-L is a concentrated mix that gives operators the most flexibility in

Our base BF-400 is our convenient, complete mix that allows operators to scale-up production and maintain consistency. These mixes can also be used with dairy-alternative milks, such as oat milk, to create incredibly creamy dairy-alternative ice creams.

balancing their own sorbet.



Code	Description		Packaging
BF-100-0	Organic Sorbet Mix	V	50 kg bag
BF-100-L	Sorbet Mix - Legacy 100	V	8 x 2 kg bags/case
BF-400-L	Sorbet Mix - Legacy 400	V	16 x 1.1 kg bags/case



Scan for most recent sorbet handbook. Vegan friendly. Recipes and formulations may change from time-to-time. Please contact an Itaberco product specialist for the most current product nutritional information.







Craft Soft Serve

Itaberco's unique approach to developing desserts renders our products timeless. Our research and development team is always looking for an opportunity to improve quality and continuously raise the bar.

With soft serve, our plan was no different. For the past several years, Itaberco has been carefully studying the soft serve market and developing an understanding of how a quality mix should taste and feel.

With patience and persistence, we have developed a set of mixes and flavors that achieve the highest quality standards for soft serve. Itaberco prides itself on having developed soft serve ingredients that maintain traditional integrity while offering simplicity in preparation.

Elevate your Soft Serve Finally, a soft serve mix for pastry chefs.

Discover Itaberco's premium shelf-stable soft serve ingredients, crafted with quality, consistency, and safety at the forefront. Choose from Neutral, Vanilla, Chocolate, Dairy-Free, or Dairy-Alternative mixes, and customize with our flavor compounds to create your favorite soft serve ice cream, gelato, or custard.



Staberco

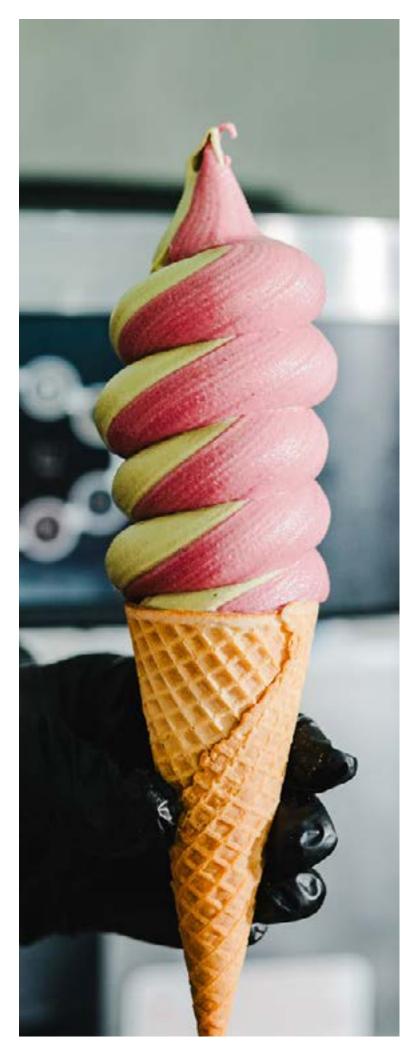
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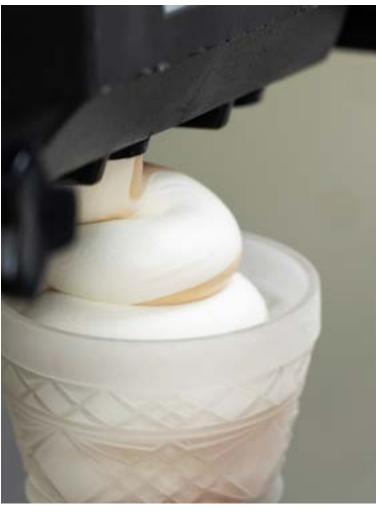


Scan for most recent soft serve handbook. Vegan friendly. Recipes and formulations may change from time-to-time. Please contact an Itaberco product specialist for the most current product nutritional information.











Soft Serve Custard

A traditional American custard profile in soft serve form. Popular for its flexibility, Itaberco's SSC-01 Plain Custard Mix has a neutral custard flavor profile and can be enhanced with various Itaberco Flavors. A simple-to-use dry mix that requires the addition of 1 gallon of dairy.

Code	Description
SSC-01	Soft Serve Custard Neutral I





Packaging

12 x 1.250 kg bags/case Mix

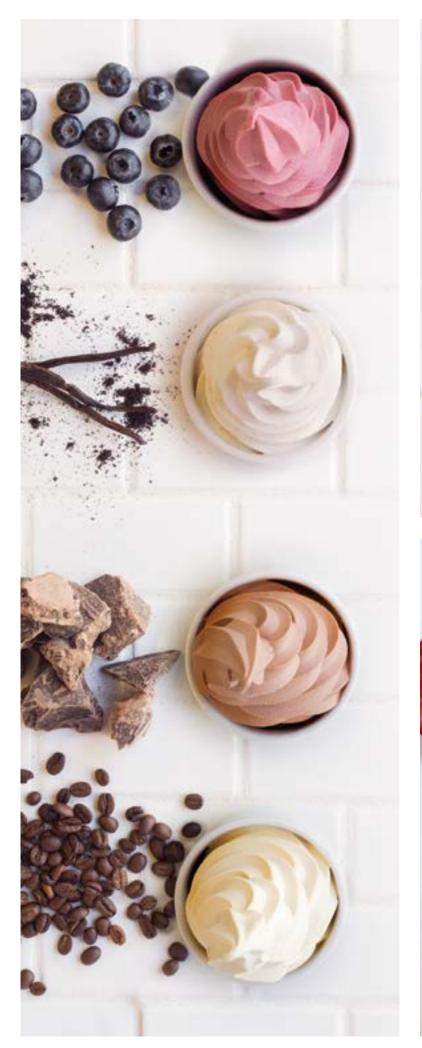
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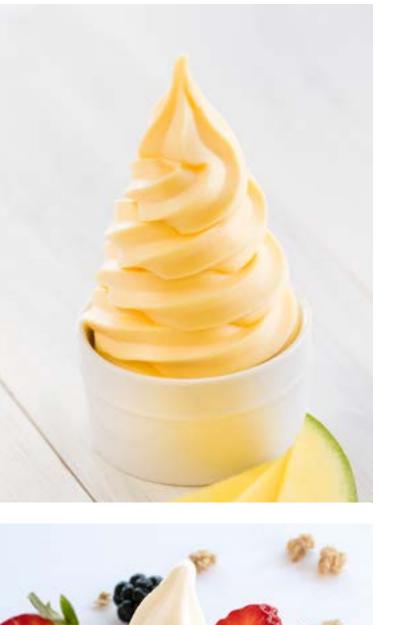




Frozen Yogurt

Itaberco has spent years carefully studying and researching the market to develop an innovative, premium line of dry, shelf-stable frozen yogurt mixes. Designed with essential benefits in mind — including live and active cultures — Itaberco's frozen yogurt products combine quality with ease of use. Our frozen yogurt dry blends also increase operational profits by trimming shipping and storage costs. Paired with our shelf-stable, pre-measured specialty flavors, Itaberco's frozen yogurt mixes offer companies an expansive flavor selection with the confidence of consistency in every batch.







Frozen Yogurt Mixes

A ready-to-mix frozen yogurt mix which contains beneficial probiotics

Itaberco has spent years carefully studying and researching the market to develop an innovative, premium line of dry, shelf-stable Frozen Yogurt mixes. Designed with essential benefits in mind —including live and active cultures —Itaberco's Frozen Yogurt products combine quality with ease of use. Paired with our shelf-stable Flavors Compounds, Itaberco's Frozen Yogurt mixes offer companies an expansive flavor selection with the confidence of consistency in every batch.

Code	Description		Packaging
Yobase-30-DF	Dairy-Free Frozen Yogurt Mix Neutral	V	10 x 1.7kg bags/case
Yobase-30	Frozen Yogurt Mix Neutral		12 x 1.5kg bags/case
Yobase-33 Tart	Frozen Yogurt Mix, Tart		16 x 1kg bag/case

Vegan friendly. Recipes and formulations may change from time-to-time. Please contact an Itaberco product specialist for the most current product nutritional information.



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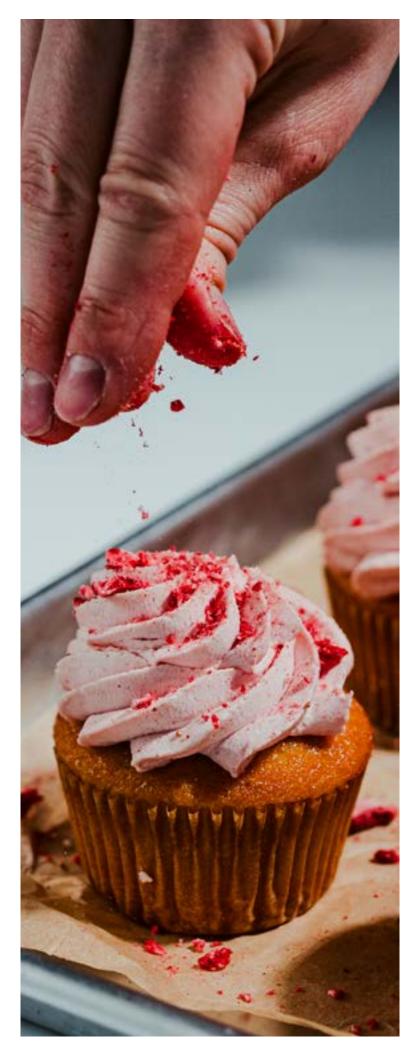




Baking & Pastry

Itaberco's research and development team— a mix of experienced food scientists, pastry chefs, and food industry professionals— works hard to design and formulate solutions for each client's pastry and baking needs.

> Explore Itaberco's pastry & bakery line, featuring versatile mixes for mousse, pastry cream, crème brûlée, panna cotta, and cake. Designed to streamline your kitchen routine, our mixes save time while delivering rich flavor and impeccable aesthetics. Simplify prep and create decadent, true-to-tradition desserts in no time.







Cake Mixes From a classic European chiffon cake to a traditional American high-ratio cake, we have the right mix for you.

Itaberco's cake mixes are available in single-serve foodservice packaging perfect for pastry chefs that want to avoid the extra step of measuring. For bakers who need volume, these mixes are also available and packed in bulk 50lb packages. With an even crumb structure and clean taste, Itaberco's line of cake mixes are reminiscent of your favorite scratch made cake, just made easier. Just add water and oil, mix and bake!

Code	Description
PS-430	Neutral Sponge Cake Mix
PS-431	Chocolate Sponge Cake Mix



Packaging

12 x 1.16 kg bags/case 12 x 1.25 kg bags/case

> Scan for most recen Pastry & Baker handbook



Pastry Mixes Sophisticated desserts, made simple.

Itaberco's pastry & bakery line includes Pastry Mixes for mousse, pastry cream, custard, panna cotta, and chiffon. Our Pronto Line's mission is to save precious kitchen time without sacrificing flavor or aesthetics. These multi-use mixes reduce prep, producing decadent, true-to-tradition mousses and custards that are quick to prepare.



Code	Description	Packaging
PS-401	Panna Cotta	8 x 1.8 kg bags/case
PS-404	Custard	10 x 1.44 kg bags/case
PS-417	Pastry Cream (Cold Process)	10 x 1.6 kg bag/case
PS-420	Pastry Mousse	8 x 2 kg bag/case



Scan for most recent Pastry & Bakery handbook.



Itaberco











Fruit Fillings & Glaze

A perfect blend of flavor, texture, and captivating sheen.

Itaberco's baking fillings and neutral glaze offer a simple and versatile way to introduce flavor and texture into cake confections, pastries, and other bakery items. While our fillings are oven-stable so they maintain their original composition and quality after being baked, the C24 Neutral Glaze is ideal for adding sheen to any pastry or dessert, and it provides a glossy glimmer to an entremet's mirror glaze.



Code	Description
L-131	Apple Filling
L-510	Apricot Filling
L-210	Blueberry Filling
L-200	Cherry Filling
L-567	Peach Filling
L-272	Raspberry Filling (S
L-528	Strawberry Filling
-24	Neutral Glaze





Toppings & Sauces Sophisticated desserts, made simple.

Indulge in excellence with Itaberco's premium toppings and sauces. Crafted from fresh fruits and the finest ingredients, our toppings offer a smooth, thick texture, ideal for enhancing desserts or gelato. Essential for pastry chefs, our velvety sauces, including caramels and pralines, boast natural ingredients to streamline kitchen prep without compromising flavor. Elevate every dish with our indulgent options, designed to exceed culinary expectations.

Code	Description	Packaging
TS-525	Banana	18 fl oz bottle
TS-555	Blueberry	18 fl oz bottle
TS-543	Mango	18 fl oz bottle
TS-519	Pineapple	18 fl oz bottle
TS-537	Raspberry	18 fl oz bottle
TS-512	Sour Cherry	18 fl oz bottle
TS-528	Strawberry	18 fl oz bottle



Packaging

18 fl oz bottle

Description

Butterscotch

Chocolate Chip

Peanut Butter

Salted Caramel

Chocolate

Code

TS-230

TS-250

TS-260

TS-145

TS-1133





Scan for most recent Pastry & Bakery handbook.





Staberco







Pop Coating

Experience the perfect snap with our semisweet chocolate pop coatings.

Itaberco has developed a line of all natural pop coating that can be used to elevate gelato, ice cream, soft serve or any other frozen or refrigerated dessert through simple applications. Itaberco's Pop Coatings add an additional layer of flavor, color and texture toany creation. Enhance your customer experience even further using Itaberco Pop Coatings as well!



Code	Description
POP-260-P	Chocolate Pop Coat
POP-261-P	White Chocolate Po
POP-232-P	Caramel Pop Coatir
POP-145-P	Peanut Butter Pop



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Coating	

Packaging

5 kg pail

5 kg pail

5 kg pail

5 kg pail

Scan for most recent soft serve handbook.









Waffle Cone Handcrafted cones, made easy.

It's time to differentiate yourself with the vessel for your frozen dessert – the cone. Our brand-new waffle cone mix is the perfect fit for your artisan ice cream, soft serve or gelato program. Our mix is affordable, simple, and only requires water to deliver a fresh made cone to your customers.

Code	Description	Packagi
CON-100	Waffle Cone Mix	12 x 1.4 k



ging

kg bags/case

Scan for mos recent soft serve handbook





Specialty Beverage

In response to the industry's demand for high quality specialty drink products, Itaberco has developed ingredients to make unique and customizable smoothies, cocktails, milkshakes and other specialty beverages.

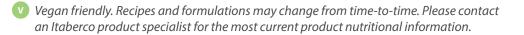
Our research and development team works closely with operators to understand their individual needs. If you are seeking a specific product or profile to fit your needs, contact one of our sales technicians to discuss what solutions we can find for you.

Premium Syrups

High-quality syrups for any beverage application.

Discover the essence of flavor with Itaberco's Premium Syrups. Crafted to infuse rich, natural flavor and vibrant color into a diverse array of beverages, our syrups are perfect for elevating your coffee, lattes, teas, and sparkling water.

Code	Description		Packaging
SRP-1205	Almond	V	6 x 750 ml bottles/base
SRP-1130	Caramel	V	6 x 750 ml bottles/base
SRP-250-S	Chocolate		4 x 64 oz jug/base
SRP-1220	Hazelnut	V	6 x 750 ml bottles/base
SRP-1180	Peppermint	V	6 x 750 ml bottles/base
SRP-125-S	Pumpkin	V	6 x 750 ml bottles/base
SRP-1132	Toffee	V	6 x 750 ml bottles/base
SRP-1015-S	Vanilla, Madagascar	V	6 x 750 ml bottles/base













Hot Cocoa Rich Flavor | Smooth Texture | Exquisite Aroma

Elevate your beverage offerings with our premium Hot Cocoa blend. Meticulously crafted using the highestquality cocoa powder, our velvety mix delivers a luxurious and comforting experience. Perfect for enhancing your hospitality or foodservice offerings, our mix's rich and creamy flavor profile will enhance your customer and clients' experience with each sip. Partner with us for warmth and satisfaction.

Code	Description	Packag
4850	Hot Cocoa Mix	2 x 1.8 k



ging

kg bags/case

Craft Cocktail Mixes

Elevate your mixology game with Blackbird Specialty Beverage Mixes! Handcrafted by Itaberco in Stevensville, Maryland, our mixes are meticulously crafted using premium, organic, and natural ingredients. Experience the pinnacle of quality and convenience with Blackbird's shelf-stable, concentrated cocktail mixes.Perfect for both frozen batched and on-tap craft cocktails, our mixes ensure consistency and excellence in every pour. Indulge in a diverse array of flavors, from the refreshing Frosé to the bold complexity of Bitters. With Blackbird, bartenders can effortlessly deliver unforgettable drinks, every time. Contact us today to discover the secret ingredient behind extraordinary cocktails.



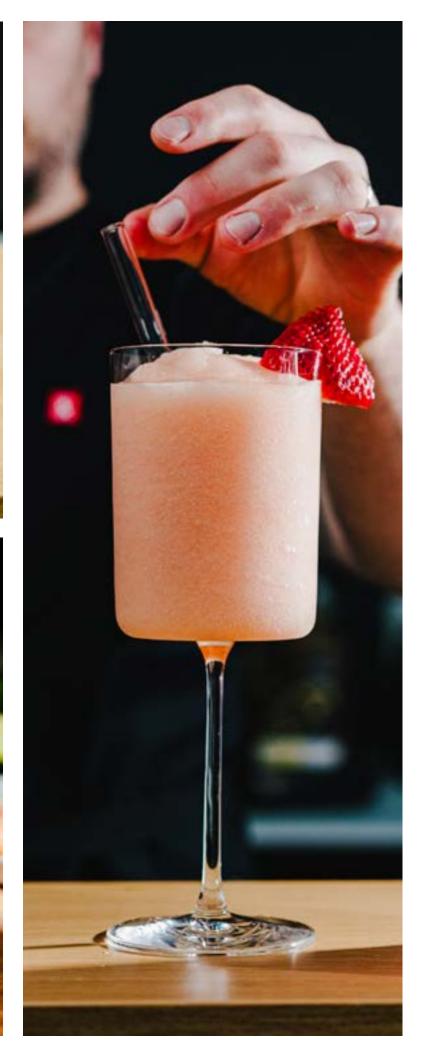


Scan for more product details









My father and I set out to create a company to fulfill one mission: to create meaningful relationships in the food industry while providing dessert and beverage ingredient solutions. We want to thank all of our incredible customers, suppliers, and partners for being an important part of this mission. The Itaberco family continues to grow because of your trust in our products and services.

Buon appetito.



